PARTNER PROGRAMME · DATASHEET

Safeguard

Bring Safeguard to your customers and keep a share.

Evaluate for 90 days with no commitment, then commit annually for white label and a higher margin.

THE PROBLEM

Your customers keep asking you about software supply chain security, SOC 2 and AI risk, and you do not want to build a product to answer them. You need a platform you can sell or deliver, clear margins, and terms that match how much you commit.

WHAT IT DOES

90-day evaluation

Without a purchase commitment, partners sell Safeguard-branded at about a 20% margin during a 90–day evaluation, with no commitment.

Annual commitment at day 90

With the annual commitment, agreed at day 90, partners get white label and a 30% margin.

Tiers

Tiers follow commitment. Missing a commitment can move a partner to a lower tier with a lower margin.

Ways to work

Co-sell and resell, white label with a commitment, or deliver Safeguard to your clients as a managed service.

HOW IT WORKS

1. **Talk** — Email the founder at hritik@safeguard.sh
2. **Evaluate** — 90 days, Safeguard-branded, no commitment
3. **Register** — Register your deal
4. **Sell** — Sell, co-sell or deliver as a service
5. **Commit** — Annual commitment at day 90, tier follows it

FULL TERMS ARE IN THE PARTNER AGREEMENT

The margins on this sheet are summaries. The partner agreement sets the terms, the tiers and what happens if a commitment is missed.

CAPABILITIES IN DETAIL

90-day evaluation	No commitment. Safeguard-branded, about a 20% margin.
With the annual commitment	Agreed at day 90. White label and a 30% margin.
Tiers	Tiers follow commitment and are set in the terms. Missing a commitment can move a partner to a lower tier with a lower margin.
Models	Co-sell and resell, white label (with the commitment), and managed service.
Audit firms	Referral and co-marketing only. There is no commission on this path.
What you sell	The Safeguard platform: SCA, SAST, DAST, SBOMs, policy gates, compliance automation and fix pull requests.
Terms	Full terms are in the partner agreement.

INPUTS

- Your customer base and how you serve it
- The model you choose
- Your annual commitment, if you make one
- Deal registrations

OUTPUTS

- A signed partner agreement
- Margin by tier
- A branded or white-label offering
- Co-marketing support

INTEGRATIONS AND SURFACES

Co-sell · Resell · White label · Managed service · Referral · Co-marketing

DEPLOYMENT AND DATA HANDLING

Regions and hosting

SaaS in US, EU (Frankfurt) and Gov regions. Private VPC, on-prem and fully air-gapped deployments are available.

Deployment options

SaaS, private VPC, on-prem and fully air-gapped, so a partner can match each client's needs.

Model choice

Zero AI mode runs the platform deterministically with no LLM. Or bring your own model (Claude, OpenAI and others), or run Safeguard models inside your environment.

Access control

SSO (SAML 2.0, OpenID, Google, Microsoft, GitHub), roles and 2FA.

Become a partner

`safeguard.sh/company/partners`

Scan the code or type the address. Questions: hi@safeguard.sh

Safeguard

SOC 2 Type I and Type II audited; reports available on request (safeguard.sh/trust). Designed for FedRAMP High.